



# LOADFOX

## RIDESHARING FOR FREIGHT

# We are addressing a €100B problem: unused truck capacity

**~40%**

Empty

**<3%**

Average EBIT margin

**> 500,000**

Carriers in Europe



*but we had an idea!*

# Our promise



help customers across Europe  
**increase their revenues**  
while **decreasing traffic and**  
**emissions**



# How it works

**Alex**

Carrier company



**Alex Truck**

**~40%**

empty. Tour starts tomorrow.



**Ben**

Forwarding company

Ben has freight, but  
**no capacity**  
to transport on his own



**Alex**

Carrier company





**Ben**

Forwarding company



**Alex**

Carrier company



**Ben**

Forwarding company

More capacity thanks to  
LoadFox' partner network

### LoadFox Algorithm

Combines full tours  
with Ben's load and  
others

### Alex books the tour

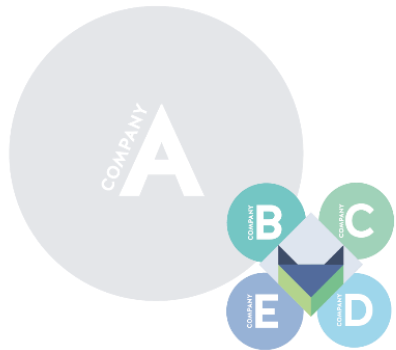
More revenue thanks to  
LoadFox loads

**Alex**

Carrier company

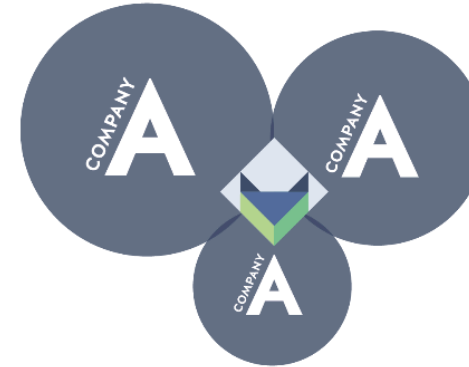


# Additional use cases: Closed groups



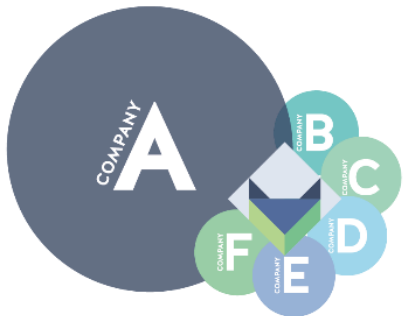
**Cooperation of area forwarders** for one large shipper

Pilot started



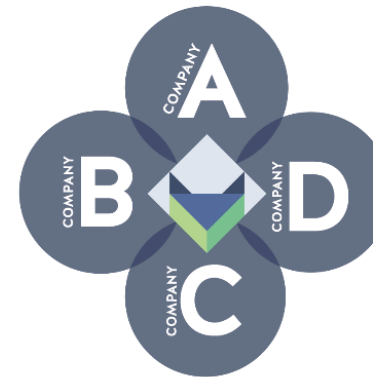
**Internal optimization** across locations of one company/cooperation

Pilot started



Management of existing **subcontractor** network of large forwarder

Pilot started



Additional opportunity:  
Groups for transportation companies with **sector specific** solutions, e.g. beverage transportation

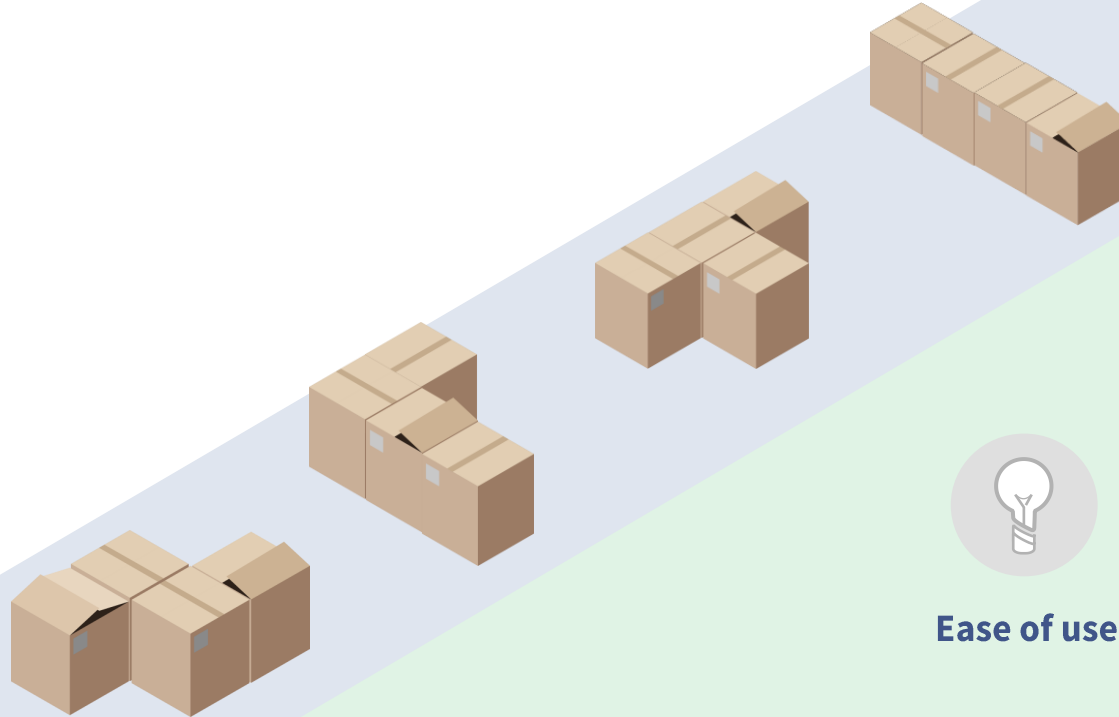
# OUR USP

LoadFox is a revenue generating tool  
simplifying dispatchers' life due to a clever algorithm



## TETRIS

our algorithm solves the puzzle  
of utilized truck capacities.



**Connectivity  
with TMS  
and FMS**



**Ease of use**



**Broad access to  
loads/capacity**



**Trusted  
partners**



**Optimization  
algorithm**

# Proof of concept

## Already 3000+ happy companies



**3. PLATZ**

Digital Logistics Award  
2017



Pack ma's  
digital

Gemeinsam in die digitale Zukunft

“They deserve praise for building this network of carriers in such short time - we know that we can count on them.”

ÜMIT AZAP - RUDOLF ROSE SPEDITION GMBH & CO. KG

“We use LoadFox because it helps us grow. We believe in LoadFox.”

TOM STANDKE - NIKOLAUS RATHMANN GMBH & CO. KG

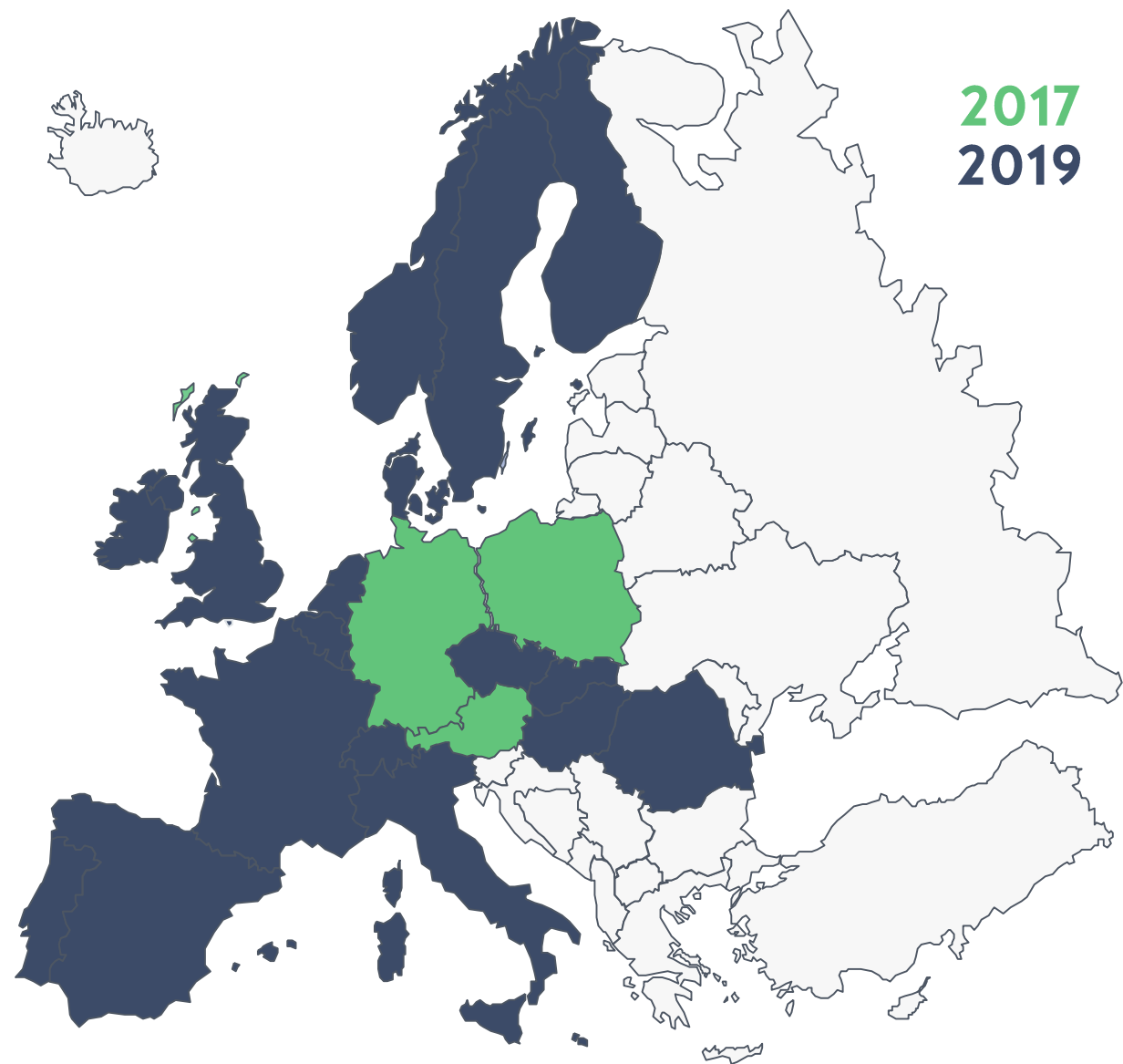
“The staff is very nice and helpful and the whole team goes to great lengths to ensure that their customers are satisfied.”


DANIEL WEINSTEIGER - JOHANN DETTENDORFER SPEDITION  
FERNTRANS GMBH & CO. KG

“The LoadFox automotive group has already helped us to find tours several times, thus ensuring an efficient use of our capacities”.

ALICE SCHURR – RUDOLPH LOGISTIK GROUP

# Next steps



An isometric illustration of a road with many trucks. A central road runs diagonally from the bottom left to the top right. On this road, a blue truck is driving towards the viewer, carrying a large cardboard box labeled 'LOADFOX'. On either side of the road, numerous white trucks are parked or moving slowly, each carrying stacks of cardboard boxes. The background is a light green field.

**LOADFOX is a digital revenue-generating tool  
which also decreases traffic and emissions  
to benefit all of us**